



# Public Procurement Law

## Practice area

Public procurement law is constantly evolving, necessitating meticulous attention from contracting authorities and tenderers when drafting specifications and offers. Plesner provides comprehensive counselling on all aspects of EU and Danish public procurement law, including complex issues, ensuring compliance, and effective tender management.

Our team provides advisory services to contracting authorities and tenderers across various industries, specialising in pharmaceutical and medical sector tenders, tenders relating to large-scale infrastructure projects, building and construction contracts, IT contracts, and the energy and supply sector. We offer guidance on tenders in accordance with the Public Procurement Act, the Utilities Directive, and all other relevant public procurement rules.

We assist contracting authorities in assessing tender obligations, determining tender strategies, and preparing relevant tender documents. Our services encompass project management throughout the tender process, representation at negotiation meetings, evaluating applications and offers, handling cases before the Danish Complaints Board for Public Procurement and the courts, and managing requests for access to documents. When assessing received offers, contracting authorities must detail all aspects of the evaluation model in the tender documents, necessitating a specific assessment to determine the most suitable model for identifying the most economically advantageous offer. Our team assists in selecting the appropriate model, including explaining the advantages and disadvantages of different models for specific tenders.

We assist tenderers, in addition to providing equivalent counselling to contracting authorities, with bid strategy and optimisation, compliance with

procurement rules, and representing winning bidders in complaints related to successful tenders. Understanding the evaluation model is crucial, though tenderers cannot influence it. We help tenderers understand the chosen model before submitting offers, assess if the contracting authority has correctly applied it, and determine if it effectively identifies the most economically advantageous offer.

Regardless of the tender's nature and complexity, our team provides strategic and operational solutions that are commercially viable and comply with public procurement law.

## Our specialists



**Rie Paving Mortensen**  
Chief Economist, Partner

Mobile +45 30 37 27 64  
Direct +45 36 94 12 88  
Email rpm@plesner.com



**Sarah Stormlund Christensen**  
Attorney-at-Law

Mobile +45 22 26 72 72  
Direct +45 36 94 21 11  
Email sasc@plesner.com



**Peter E. Stassen**  
Attorney-at-Law (L),  
Partner, LL.M.

Mobile +45 30 93 71 01  
Direct +45 36 94 13 91  
Email psn@plesner.com



**Gitte Holtsø**  
Attorney-at-Law, Partner

Mobile +45 29 99 30 57  
Direct +45 36 94 11 19  
Email gho@plesner.com



**Lise Aaby Nielsen**  
Attorney-at-Law, Partner

Mobile +45 30 93 71 28  
Direct +45 36 94 14 56  
Email lni@plesner.com