

Asset Management

Practice area under Real Estate

Plesner is one of the absolutely leading asset management advisors in Denmark. Our advice covers all areas of asset management, including commercial lease law, residential lease law, dispute resolution and agreements on administration and management of properties. Focusing on creating the greatest possible value, we provide advice based on the highest professional standards, in-depth practical experience, and with a commercial mindset.

Our asset management advice is characterised by being value-adding, efficient and pragmatic.

We work with a wide range of leading international and national players in the real estate business, and we advise pension funds, property developers, asset managers and private investors on how to optimise their properties. Clients choose us because our advice is based on commercial understanding, thorough knowledge of the law and well-founded knowledge of the industry, and this enables us to resolve complex issues relating to asset management.

Because we consistently focus on retaining and developing a high level of specialisation, we are able to offer solutions to our clients, keeping in mind their long-term interests, irrespective of the type of property and the specific problem. We also offer to assist our clients in connection with all types of dispute resolution in relation to real property and asset management, including matters regarding market rent, rent determination principles, and the obligation to offer vacated units to tenants, as well as matters regarding termination and damages under lease agreements etc.

Commercial and Residential lease law

We advise on all aspects of commercial lease law and residential lease law where significant values are at stake, including drafting of commercial lease agreements, residential tenancy agreements and land lease agreements, regardless of their nature.

The value of investment properties is very much based on the lease agreements on such properties. Consequently, it is essential to have a trusted advisor in the wings who not only contributes thorough knowledge of the law but also has in mind the client's long-term commercial interests.

We prioritise constantly being up to date on lease law, which is one of the most complex and dynamic areas of the law and can be difficult to navigate. Our goal is to provide advice of the highest quality to our clients through detailed understanding of the property market in general, enabling us to resolve complex issues.

Property Management

Plesner's asset management team has in-depth experience in drafting and negotiating agreements on property management and property administration for investors and property managers.

We provide customised solutions to institutional and private investors which may form the basis of flexible strategic collaborations between various players in the property business. We work as a team in everything we do, and due to our different practice areas we are able to advise on solutions of high value to clients.

In addition, we have considerable experience in negotiating and entering into management agreements and in that connection we can also act as a valuable sounding board for the client.

Disputes

We assist our clients in rent dispute resolution in particular, and we regularly conduct cases before tribunals and courts. We act as trusted advisor to our clients from the outset and we plan the strategy and the process in the most favourable way in close collaboration with our clients. We help identify strong and weak aspects of the case from the start, and we provide professional and honest advice on the risks and possibilities associated with the case. Our advice is based on care and diligence, and the client's commercial interests are always in focus when we are involved in resolving a dispute.

Through the years we have represented numerous clients in complex leading cases before all courts and we have extensive experience in helping clients through the dispute process; from commencement of the dispute until the final judgment or award.

We also have exhaustive knowledge of market rent trends and, benefitting greatly from our extensive property network, we advise a number of operators on preparing and conducting market rent cases in order to ensure the best possible value optimisation.

Cases

Case News 19.12.2024

Cibus acquires a substantial portfolio of Danish grocery stores

Case News 27.11.2024

Innovater sells 189 residential units in Vinge

Case News 07.11.2024

CBRE IM sells 463 residential units in Central Copenhagen

Case News 10.09.2024

AP Ejendomme develops and constructs a new headquarter for Team Danmark

Case News 25.06.2024

IPO of Prisma Properties on Nasdaq Stockholm

Case News 04.06.2024

Catella Real Estate AG sells iconic office building in Copenhagen

Case News 07.05.2024

GF Forsikring joins forces with AP Pension on the building of a new headquarters

Case News 01.02.2024

M2 Asset Management AB sells residential portfolio to PenSam

Case News 17.01.2024

Plesner advises on the acquisition of 64 REMA 1000 properties

Case News 22.12.2023

Swiss Life Asset Managers Nordic acquires Næstved Storcenter

Case News 01.12.2023

GN Store Nord enters into agreement on sale and leaseback

Case News 10.02.2023

CBRE Investment Management acquires Greve Distribution Center

Ratings



2024 The Legal 500

"Ability to understand complex issues and translate into actionable guidance and advice. Clear and concise presentation of claims and argumentation in litigation"

"Always available. Quick response. Proficient in understanding and addressing complex professional issues. Down-to-earth advice that considers the scope of the subject and the customer's needs"

"Very accommodating and ready to take all matters seriously"

"Plesner has provided a 360-degree full service for us. They have a big back office and have efficiently provided us with the best knowledge in their legal house across the different specialties"



2024 Chambers Europe

"I'm very satisfied with their ability; they are strong in all the areas relevant to us and I'm always satisfied with their service"

"They are highly competent and work well together"



2023 The Legal 500

"Very professional team. Confident and friendly advisers, deal driven, accurate due diligence, strong legal base for negotiations, targets well achieved"

"Plesner have a strong team with specialists in all constructions matters, they are impeccable"

"They have the ability to comprehend complex challenges, and have a good sense of the construction market in general"



2023 Chambers Europe

"The team at Plesner has strength and depth, is very experienced and is commercial in driving transactions forward"



2022 The Legal 500

"Highly professional, key insights, flexible and constructive. Allocates resources so the job can be done within agreed timeframes, to the point communication and although cases can be complicated, Plesner do not add to the complications"

"Quick, competent, quality conscious and business-focused team, they know their client and their law and the businesses, and pleasant people to work with"

"Always ready, quick to follow up on requests. Sharp and up to date on relevant legal issues"

"Always quick to see the big picture and understand complex issues. Nice to have the same point of contact. Good service in house and in all matters of correspondence"

Our specialists



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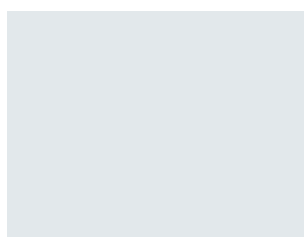
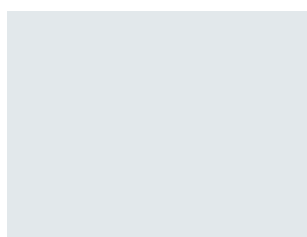
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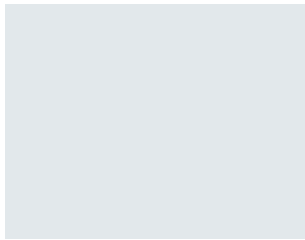
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